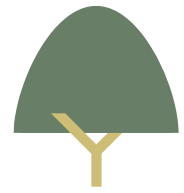


A C I D E

THE OFFICIAL MOUTHPIECE OF THE AQUAVIC IONISER USER'S GROUP
Quercus Magnae a Glandibus Crescant



Vol 7 no. 1

March 2007



From the Director:

We hope that you all have sufficient water to keep your pools going until the drought breaks – *and break it most surely will*. Coming from a family of ‘Old Bushies’ whose everyday activities revolved around wind direction and weather patterns generally, we had been troubled by the absence of the usual run of low pressure systems in and to the south of the continent, but a close scrutiny of weather maps of late shows that the odd ‘low’ was now not only beginning to drop below latitude 25 deg.S, but is actually staying over land and moving east - a sure sign of rain we believe. It’s only a matter of time. Trust me. Your pools will soon be overflowing again and the drought will be but a distant memory.

Ps; And just in case you had any residual doubts, the company car recently received a long overdue wash (by bucket) – and it rained the very same day! Say no more - say no more.

Aquabrite:

Our Copper / Silver Ioniser people will be delighted to hear that we again have plenty of *Aquabrite* in stock and you can have it any way you like as long as it is in 1.0 kgs sachets – 8 per carton. Note though, that because it can only be taken over state borders (in our case, Sydney to Melbourne) by truckers with dangerous goods accreditation, this adds to the cost and therefore directly affects your bottom line. It now appears on your invoices as “*Hazchem/Dangerous Goods Levy @ \$0.4822/kg*”.

Pseudo Aquabrite:

During the *Aquabrite* shortage we became aware that a number of pool shops were taking advantage of the supply problems and were offering a number of products which were claimed to be identical. Before offering them ourselves, we tested a number of them in the company’s own pool where aesthetic results seemed to confirm claims made by the makers. Without exception, they were all excellent oxidisers. However, this was not the experience of all customers, with one customer in particular flatly refusing to use any more of one of the alternatives until replaced with ‘the real McCoy’.

The bottom line is that, in spite of claims made by various manufacturers and retail outlets, we now know that for a copper / silver system, there is no substitute for *Aquabrite*. If you are being offered an alternative and are being tempted by the price, let us know. I’m sure we can do a tad better.

Beware Anti-Ioniser Pool Shops:

I know we’ve covered this one before, but recent events indicate that a timely re-run would be in order for our newer customers. If you’ve decided *not* to do your own pool water testing, but to take your pool samples to ‘*The Local*’, beware! There’s been a significant increase in the number of complaints

received about the nature and quality of advice handed out - some of it of such a hostile nature that it's vexatious and the very least, and, if they persist, may well become grounds for an action.

Fortunately, there are an ever-growing number of pool shop professionals who *do* support a free market, and *do* acknowledge that ionisers are neither illegal and only available as "Black Market" items (True. One Sydney-based pool "professional") nor the greatest threat to public health since the Black Plague! They acknowledge that are a proven performers and are prepared to back them with sound, scientific and professional advice.

If you're satisfied with the response at your '*Local*', and the advice given agrees with our water chemistry guidelines - and your experience - certainly give them your support and be comfortable in doing so. And if you care to drop us a line with their contact details, we'll add them to our expanding data base for the benefit of others in your area.

Our recommendation to you is that you carry out your own on-site testing, or, if you are seeking the support of a pool shop, at the very least, make a point of mentioning that you are running an ioniser - ***and watch the body language very closely!*** If the reaction is negative, or blatantly anti-ioniser i.e. "*What do you want one of those things for?*" take your sample, and more importantly, your dollars elsewhere.

Oxidiser Overstocked:

Whilst on the subject of oxidisers, we bought in a small quantity of oxidiser to get us over the *Aquabrite* shortage and now find that we've got oxidiser to burn (intended pun). If you're running a "*New Millennium Ioniser*" (pure copper electrodes) or have found that your pool simply needs an occasional burnout to clear cloudy water, it's yours for \$12.50 per kg. + GST and freight. It is available in 5 kg jars or 10 kg tubs. First in – best dressed.

Pool Vacs:

Although our core business is ionisers, we're occasionally distracted by requests for other pool related items, the most recent being automatic pool vacs. Over the years we've just about seen them all, have tried several types in our own pool, and so have a good working knowledge of which ones are the better buy. We'd heard a number of good reports about the "*Hayward Ultima*" range, and recently purchased one for appraisal. With the proviso that your pump's suction is not compromised, these units are by far, the best of the lot for the money - quiet, efficient, fast, covers the whole pool – walls included. If you'd like to know a little more about them, drop us a line. We've just about recovered from the dramatic upheaval of repainting and refurbishing head office, and would welcome the opportunity to get down to business again.

And don't forget to keep an eye on those clouds!

John Horwood
Director.

'If you wouldn't drink it, why would you let your children swim in it?'

Note that this edition and the five preceding editions are available on our website: www.aquavic.com.au