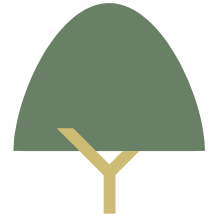


# A C I D I D E

THE OFFICIAL MOUTHPIECE OF THE AQUAVIC IONISER USER'S GROUP

Quercus Magnae a Glandibus Crescant



Vol 9 no. 3

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## From the Director:

Firstly, apologies for inadvertently testing the capabilities of your email systems with the previous edition of our little chat sheet, and our thanks to Bernd Vetter who tutored us in the art of compressing pictures. What should have been a 188 KB edition was in fact a massive 3 MB. Ah well, we live and learn.

## Unseasonal Rush:

As with most other businesses that have a significant seasonal component, we run our stocks down to the bare minimum in the off-season, but this year, as a direct result of a most welcome but unexpected mid-winter rush, we found ourselves in the embarrassing position of running out of virtually everything on the shelves – a situation compounded by the fact that we decided to change the supplier of one of our key stock items in mid-stream.

Historically, our southern swimming season finishes at around ANZAC Day and the off-season is usually a time for consolidating and attacking those little jobs that found their way into the pending file through the year, but this year, for some unaccountable reason, we've never been busier!

And the high level of interest in our “*New Millennium*” *Series II* ionisers was most unexpected. Early days yet but indications are that this particular unit with its duplex 240 VAC outlets (one for the pool pump and the other for a dosing pump or auto pH controller) and on-board timers, is already being very well received by pool owners. No surprise really. It really is a good bit of gear.

## Website Update:

In the middle of all that, we've revamped our website. Have a look at it on: [www.aquavic.com.au](http://www.aquavic.com.au). The first change you will notice is the new “*Contacts*” panel which reinforces the fact that we're now beginning to tighten our grip on the pool industry landscape by appointing several new agents / distributors.

## Spreading The Net:

Our interests in Far North Queensland are now in the hands of Naomi and Dean White of *Stoney Creek Pools*, and over in The Kimberleys – our vast North West - by Brad Turton who also owns Broome's latest pearl, the “*Barefoot Bungalows*” B & B. See picture with website link in “*Gallery*”.

The tragic and untimely death of Frank Salisbury in Spain also saw the demise of our representation in that part of the world, but one of his customers, Peter Stone, has taken up the reins, and once again we have a man on the Costa del Sol. Our man in New Zealand has been up to his ears building a

magnificent new home on Auckland's North Shore, but we expect that he will have moved in and be raring to go in the coming season.

### **Catalogue & (Trade) Price List:**

Whilst on the subject of our “*New Millennium*” *Ionisers*, we have now assembled a 12 page PDF catalogue and price list, copies of which are being progressively released to selected areas of the trade. If you're in the business and would like a copy, please contact our office. All contact details can now be found on the banner of this newsletter.

### **On a more serious note:**

From time to time, we receive negative feedback on the legality or otherwise of our products. Some of comments are light-hearted and off-hand and may simply be put down to mischief-making, but what does concern us is that a percentage – albeit very small – has an element of venom. We can live with the former as a little good-natured “*bagging*” is part and parcel of our free enterprise system (if you can't stand the heat, remove yourself from the kitchen) but the latter needs to be addressed.

For the record, both versions of our electrodes i.e. the pure copper and the traditional copper/silver alloy, are registered and approved by the APVMA and very much on the public record thus:

**Aquavic's “AlgaeNON” pure copper electrodes      APVMA approval no: 60056/01/1005**  
**Aquavic's “AlgaeNON+” copper/silver electrodes      APVMA approval no: 61690/01/0307.**

And also for the record, not only did it cost us good dollars to ensure that they were both registered and approved in the first place, but we are also required to pay an on-going annual registration renewal fee - *and a levy on every pair sold* - all of which adds to the unit cost and ultimately to the bottom line.

### **PUBCRIS:**

“*What on earth is he on about?*” I hear you say. Whilst on the subject of registered and approved products, if you've got some time on your hands, punch “**PUBCRIS**” into your favourite search engine, go to “**Product Type**” and select a pool-related category, fill in any of the relevant fields such as “**Active Constituents**” “**Registrant**” etc. You can have a lot of fun on this site and you'll find this a most enlightening exercise - particularly so as some products and systems which are freely offered by others and you might reasonably have expected to find - *are conspicuous by their absence!*

### **Taking a Break:**

Please note that we'll be taking a short pre-season break in mid- August (and also explains our haste in getting this issue to you before we go). We're combining business with pleasure and going to New Zealand and then off to Fiji for a family wedding, and returning in early September. In our absence, your faxes, emails and phone messages will be attended to by our part-time relieving staff and if you need to contact us direct, Global Roaming will take care of calls made to our mobile phones. So, if you believe that you might be needing some goodies before we close the door, give us a call sooner rather than later and we'll do our best to look after you.



The Director.

*“If you wouldn't drink it, why would you let your children swim in it?”*